



## ANA GABRIELA ATANASIU

**Position:** Managing Lawyer

**Main practice areas:** Corporate compliance & governance, Joint ventures & strategic alliances, Dispute resolution

**Languages:** Romanian, English, Italian, French, Japanese, Polish

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### Profile

For more than 10 years I have been helping clients mitigate their risks and achieve their goals in industries like consumer goods and retail, financial institutions, energy, transportation, real estate, technology, media and telecommunications. In my career, I acted both as a lawyer and as the General Counsel of the Bucharest Stock Exchange. I hold a PhD in Capital Markets and was an Assistant Professor in Commercial Law and Transportation Law at the University of Bucharest.

### Selected experience

- co-head of the team in charge with the merger of the two Romanian market operators, project that lead to the consolidation of the Romanian capital market;
- leader of the Romanian team representing the buyer in a regional bank acquisition;
- leader of the team representing the seller in the sale of a top Romanian insurance company to a foreign investor;
- head of the legal team to advise on corporate restructuring solutions for various top Romanian companies in view of becoming public companies;
- head of the litigation team and member of the corporate transactional team that represented a Romanian bank in its acquisition of the Romanian subsidiary of an Austrian bank;
- head of the litigation team in various NPL due diligence processes (analysis focused mainly on insolvency, enforcement and consumer protection issues);
- co-head of the litigation team that established a court practice against vexatious litigators in Romania (legal assistance provided for an US investment fund, significant shareholder of Fondul Proprietatea in a series of litigation);
- head of the litigation team that represented a Romanian real estate developer (project to develop Veranda shopping mall) related to corporate litigation and defence against abuse of minority of shareholders;
- member of various working groups amending corporate and capital market laws and regulations (organised by the Financial Supervisory Authority; Ministry of Justice; Ministry of Finance etc.);

- head of the team in charge with drafting of various technical rules and regulations of the Bucharest Stock Exchange as market operator and implementing the BSE Corporate Governance Code;
- part of the team that drafted the first project law related to the insolvency of natural persons; part of the team (position in the consortium: law expert) that submitted a bid for the consortium to draft the Insolvency Code;
- part of the team that was appointed Principal Consultant of a Ministry of Health project following the technical assistance already offered for The Revision of The Legislation on Health;
- part of the team that was selected in 2015 to represent the Romanian State in UNCITRAL arbitration cases;
- legal research and draft of expert opinion in ICSID litigation;
- participant of the ICC Paris Mediation Week and coach of the University of Bucharest team for the ICC Mediation Competition since 2014;
- responsible of the organisation, supervision and functioning of the Arbitral Chamber of the Bucharest Stock Exchange;

### **Career Detail**

Managing Lawyer - Atanasiu Ana Gabriela Law Office (September 2017 – present);

Manager – Deloitte Legal Romania - Reff & Associates (January – August 2017);

Vice-President of the Board - Professional Women’s Network Romania (2016 – 2017);

General Counsel - Bucharest Stock Exchange (2015 – 2016);

Senior Associate - Peli Filip (2012 – 2015);

Assistant Professor - University of Bucharest, Faculty of Law (public institution) (2011 – 2014);

Associate Lawyer - Piperea si Asociatii (2008 -2012).

### **Education and Qualifications**

2010 – 2013: PhD in Commercial Law, University of Bucharest, Faculty of Law (thesis: “*The legal mechanisms of the businesses made on the stock market*”);

2009 – 2010: LLM, Master Degree in EU Law, University of Bucharest, Faculty of Law (dissertation paper “*Regulating capital markets in the EU*”);

2004 – 2008: Bachelor of laws, University of Bucharest, Faculty of Law.

### **Professional Offices / Affiliations:**

- Member of the Romanian Union of Lawyers and Bucharest Bar Association since 2008;
- Fellow of the Aspen Institute since 2017.